

CPP41419

Certificate IV in Real Estate Practice

Class 2 Agents Licence NSW (Commercial)

Do you want to progress to the next level in real estate?

This course CPP41419 Certificate IV in Real Estate Practice has been customised for the commercial sector and is recognised by NSW Fair Trading as the qualification requirement for the real estate agents Class 2 Licence in NSW.

Are there any specific entry requirements?

To apply for your Class 2 Licence you must have held your Assistant Agents certificate for 12 months, successfully completed your CPP41419 Certificate IV in Real Estate Practice, and have undertaken a range of real estate related experiences to qualify as a Class 2 Agent. You will be required to have access to a real estate office.

If you have worked in real estate, or a real estate related business you may also be eligible to receive Recognition of Prior Learning (RPL). To find out if you are eligible contact RETS Head-office on 1300 850 980 .

Credit Transfer (CT) may be issued to students who can show relevant and valid academic transcripts from other RTOs. There is no cost for credit transfers.

To find out more visit NSW Fair Trading.

How can you complete the course?

RETS runs this course as follows:

Online - via the RETS E-Learning Campus. Once started you will have access to a Trainer/Assessor who can help and assist as required.

Hard copy, Printed Material - If you require a hardcopy version of your material posted to you please click here to contact our office. Costs apply.

Face to Face - Contact us for a quote to run it in house.

How long will it take?

Students completing the Licence units of competency will be given 12 months to complete this course. If you don't complete within the 12 months, students can purchase monthly extensions up to 6 months at \$110 (incl GST) per month.

Remember: it is your responsibility to complete your CPP41419 Certificate IV in Real Estate Practice in line with NSW Fair Trading requirements.

How am I assessed?

You will have assessments to complete throughout the course. These are marked using competency based assessment. Please be sure to read our Student Assessment Information Booklet which explains assessments in more detail before enrolling.

Your assessor will mark your assessments and provide feedback, online, as you go. There is a maximum 10 business day turn around for all marking.

What if I need help?

You will have access to a Trainer and Assessor and a student support team to assist with any questions you may have. You can contact your Trainer/Assessor through the RETS E-Campus.

Duration



12 months part time
(you may complete it faster)

Study Options



- Online
 - Hard Copy
 - Face to Face
- (minimum number required)

Completion



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Support



You will have access to a Trainer and Assessor and a student support team to assist with any questions you may have.

Access to recorded
Webinars 

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What do I get when I finish?

Upon successful completion of the entire course you will receive a CPP41419 Certificate IV in Real Estate Practice which is a nationally recognised qualification.

Already have your Real Estate Agents Licence?

You can upgrade your previous qualification to CPP41419 Certificate IV in Real Estate Practice - contact our office to find out how - 1300 850 980 or admin@rets.com.au.

How do I enrol?

Enrol online at rets.com.au
Please ensure you have read the Student Handbook prior to enrolment. Upon receipt of payment we will get you started. Any more questions? - Please contact our office on 1300 850 980.

Units in the course:

Upon successful completion of the entire course you will receive a CPP41419 Certificate IV in Real Estate Practice which is a nationally recognised qualification.

CORE UNITS

- CPPREP4001 Prepare for professional practice in real estate
- CPPREP4002 Access and interpret ethical practice in real estate
- CPPREP4003 Access and interpret legislation in real estate
- CPPREP4004 Establish marketing and communication profiles in real estate
- CPPREP4005 Prepare to work with real estate trust accounts

ELECTIVE UNITS

- CPPREP4101 Appraise property for sale or lease
- CPPREP4102 Market property
- CPPREP4103 Establish vendor relationships
- CPPREP4104 Establish buyer relationships
- CPPREP4105 Sell property
- CPPREP4121 Establish landlord relationships
- CPPREP4122 Manage tenant relationships
- CPPREP4123 Manage tenancy
- CPPREP4124 End tenancy
- CPPREP4125 Transact in trust accounts
- CPPREP4201 Appraise commercial property
- CPPREP4504 Deliver presentations to clients in real estate
- BSBTWK301 Using inclusive work practices